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Key Note Presentation

Reaching the highest efficiency: The need for a balance of ethical and financial incentives - population-based financing in integrated networks in Germany

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Abstract

Most experts certainly agree that the health care payment systems of today lead to a lot of over- and misuse as well as underuse of health care services on the other side. The author argues to balance overtreatment-inducing payment systems for the individual practice (partly budgeted fee-for-service) with population based and risk adjusted shared savings for a certain regional population. He describes the model he developed with two sickness funds in Germany (AOK and LKK Baden-Wuerttemberg) and its promising results over several years. Three basic requirements are extracted out of the experiences in Kinzigtal:

- The need for a balance of ethical and financial incentives to stimulate the professional pride in those who are delivering care
- The need for a comprehensive set of health care utilization data for the population
- The need for an entrepreneurial but health sciences based management company to reach highest efficiency rates

Keywords

efficiency, ethics, financial incentives, population health, triple aim, integrated networks, risk adjusted

Presentation available at: <http://www.integratedcarefoundation.org/content/plenary-challenge-1-payment-systems-and-incentives>